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# A C2C E-COMMERCE TRUST MODEL BASED ON REPUTATION

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### ABSTRACT

The reputation of the nodes come from the evaluation information in C2C e-commerce. The trust model in actual application is generally cumulative or mean model, this model is too simple to effectively resist malicious attacks because of the false evaluation, it is difficult to guarantee the accuracy of reputation calculation. A new trust model is proposed in the paper, in which the seller's reputation and buyer's credit are designed respectively. The model also considers the new factors, such as the default reputation of the system, the number of failed transactions, the credibility of the transaction and so on. In order to calculate the buyer's confidence in the seller, it increased the buyer's confidence in the goods. The experimental results show that the model is effective and anti attack, and it is more accurate than the existing trust model. It can be effectively applied to C2C e-commerce system.

Keywords: Reputation, Trust Model, False Evaluation, E-commerce, Node

### 1. INTRODUCTION

E-commerce is giving convenience to consumers, at the same time, its revealed credit problems also affect the consumer's confidence. The virtual nature of the network makes it difficult for consumers to discern the authenticity of merchant information and product information. The C2C e-commerce is an anonymous discontinuous transaction between individuals, so the authenticity of the evaluation information is more difficult to guarantee [1]. Existing research shows that trust is an effective way to solve the credit problems.

Gambetta and Abul-Rahman give the concept of trust: The trust that individual A for individual B is the subjective possibility that individual A expects individual B to be A's service[2]. Most current C2C e-commerce sites are using reputation mechanism, The Well-known C2C e-commerce sites, such as eBay, Taobao are using this feedback mechanism, this mechanism is simple and intuitive, but in practice there are many drawbacks, such as credit speculation, malicious slander [3].

In this regard, scholars at home and abroad put forward a variety of reputation-based trust model. Literature[4] proposed global reputation and local reputation. Literature [5] considered a number of factors that affect the value of trust, including transaction evaluation, number of transactions between nodes, credibility of evaluation nodes, transaction context and community context and many more and so on. On the basis of the literature [4], Jiang Shou-xu et put forward a method of determining the confidence factor and designed the evaluation quality model [6]. In the literature[7-8], Jiang Shou-xu's model is improved, which introduced the degree of dispersion of rewards and punishments and feedback information. Literature [9] uses a specific analysis of similar and misleading goods to set the trust model in ecommerce. Literature [10] enhances the trust model's security by adopting a variety of methods, including the introduction of competence evaluation, service expectation, historical trust in P2P networks, and the analysis of node feedback value, recommendation evaluation and global trust to enhance the trust model. Literature [11] studied the influence of communication agent's reputation and message frame on trust model, and it proved the effective role of trust model in VANETs through theoretical analysis and experimental verification.

The above model has the following problems: 1)Using the same calculation method to evaluate the reputation of buyers and sellers, ignoring the two information is not equal, making reputation calculation is not accurate enough; 2)Not consider the default system and the buyer evaluation rate is low, the lack of reward and

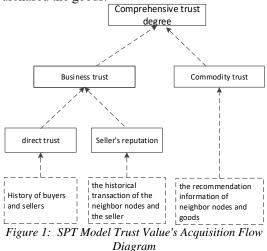
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punishment system; 3)Some models ignore the calculation of evaluation credibility or the calculation is too simple, it is difficult to deal with malicious attacks and the model's accuracy is low. In this regard, this paper presents a new trust model based on the trust of merchants and the trustworthiness of goods, namely the SPT model(Trust Model Based on Sellers Trust and Products Trust), improving the existing trust model, more suitable for C2C e-commerce.

### 2. SPT TRUST MODEL

The SPT model calculates the buyer's trust in the transaction and helps the buyer make the purchase decision. Model trust value acquisition process diagram shown in the Figure 1. The buyer's comprehensive trust in the transaction comes from the business trust and product trust. Business trust is the buyer's trust in the seller. The trustworthiness of the goods refers to the buyer's trust in the goods to be purchased, which is obtained by the recommendation of other buyers who have purchased the goods.



### 2.1 Business reputation calculation

The buyer's direct trust to the seller derived from the level of trust gained through the historical records and ratings of both, derived from the direct trading experience between the two. The model takes into account the trading hours, the trading evaluation and the transaction amount, and explicitly expresses the impact of the number of transactions on the direct trust.

Let the trust value calculate the initial time as  $t_0$  and the current time as  $t_c$ . After time  $t_0$ , buyer *i* and seller *j* have *n* times transactions, of which the number of successful transactions is  $n_s$  and the number of failed transactions is  $n_f$ .  $\forall k \in [1, n_s]$ , V(i, j, k) and  $m_k$  represent the evaluation and transaction amount of buyer *i* to seller *j* after the *k* successful transaction respectively. The direct trust  $DT_{ij}$  of buyer *i* to seller *j* is calculated as shown in formula (1):

$$DT_{ij} = \frac{\varphi(n_s, n_f) \sum_{k=1}^n s(i, j, k) \times m_k \times V(i, j, k)}{\sum_{k=1}^n s(i, j, k) \times m_k}$$
(1)

s(i, j, k) is the time factor, which represents the weight of the rating given by the buyer *i* in the *k* transaction with the seller *j* in the direct trust, the shorter the transaction time is from the time of calculating the trust value, the more bigger of the proportion of the evaluation. The calculation of s(i, j, k) is as shown in formula (2):

$$s(i, j, k) = \frac{t_k - t_0}{\sum_{i=1}^n (t_i - t_0)}$$
(2)

 $\varphi(n_s, n_f)$  is the transaction number adjustment function, calculated as shown in formula (3):

$$\varphi(n_s, n_f) = \varphi_s(n_s) \times \varphi_f(n_s, n_f)$$
(3)

 $\varphi_s(n_s)$  is the number of successful transaction adjustment function, the more successful transactions, the more accurate of the direct trust that the buyer to seller, take  $\varphi_s(n_s) = 1 - e^{-\sqrt{n_s}}$ .  $\varphi(n_s, n_f)$  is the transaction failure adjustment function, when the transaction failure rate increases,  $\varphi_f(n_s, n_f)$  decreases, taking  $\varphi_f(n_s, n_f) = (2/e)^{n_f/(n_f + n_s)}$ .

# 2.2 **Buyer trust calculation**

The reputation of the seller depends on the buyer's evaluation of the transaction obtained, while the existence of the fictitious comment affects the accuracy of the seller's reputation calculation. The SPT model designed the buyer's credit rating to reflect the integrity of the buyer. The buyer's credit rating includes the buyer's transaction credibility and evaluation credibility. Transaction reliability <u>15<sup>th</sup> June 2018. Vol.96. No 11</u> © 2005 – ongoing JATIT & LLS

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refers to whether the buyer's performance in the process of trading is credible, such as whether the buyer's attitude is reasonable. The evaluation credibility refers to the credibility of the buyers' evaluation, considering whether the buyers actively submit the evaluation and whether the evaluation is true. In practice, when buyers are unwilling to take the initiative or forget the score, the system acquiesce in the default. Some sellers will use the cash rebate to improve their reputation (e.g., five star reviews), so that the buyer will give the favorable comment on purpose. When calculating the credit rating of the buyer, the default evaluation and false evaluation should be considered.

Supposed that from the initial moment of trust value, the initial moment  $t_0$  to the current time  $t_c$ , buyer *i* has done *n* transactions.  $C_i$  represents the credit degree of buyer *i* after *n* transactions, and its calculation is shown in formula (4):

$$C_{i} = \frac{\sum_{k=1}^{n} (p(i,k) + g \times f(\theta)) + C_{0}}{n+1}$$
(4)

(1)  $C_0$  is the initial value assigned by the system to the buyer, which makes it 3.

(2) p(i,k) is the result of buyer *i*'s successful transaction *k* times,  $p(i,k) \in [0,5]$ .

(3) g is the test factor to determine whether the score is default good evalution in the system. The calculation is as shown in formula (5):

$$g = \begin{cases} 1, \text{ Non-systematic score} \\ 0, \text{ System rating} \end{cases}$$
(5)

(4)  $\theta$  is the dispersion degree of the evaluation, comparing the dispersion degree of the buyer's score and the average score to determine whether the buyer is true or not. The calculation is as shown in formula (6):

$$\theta = \begin{cases} 1, & \left| V(i, j, k) - \overline{U_j} \right| \le \varepsilon \\ 0, & \left| V(i, j, k) - \overline{U_j} \right| > \varepsilon \end{cases}$$
(6)

V(i, j, k) is the buyer *i*'s rating on the good *j* purchased in *k* transactions, while  $\overline{U_j}$  is the average score of the commodity *j*.  $\varepsilon$  is the minimum, set it to:

$$\varepsilon = \frac{1}{n} \sqrt{\sum_{l=1}^{n} \left( V(i_l, j) - \overline{U_j} \right)^2} \tag{7}$$

n is the number of neighbor nodes of commodity j,  $V(i_l, j)$  represents the evaluation of the neighbor node  $i_l$  of commodity j.

(5)  $f(\theta)$  is the reward and penalty function, which is calculated as shown in formula (8):

$$f(\theta) = -e^{-\frac{1}{m}} \times (1-\theta) + \frac{\psi}{2} e^{-\frac{1}{m}} \times \theta \quad (8)$$

Among them,  $e^{-1/m}$  is the acceleration factor and m is the transaction value of the k transaction.  $\psi$  is the reward adjustment factor that prevents the reward from overflow. The calculation is as shown in formula (9):

$$\psi = \begin{cases} 0, \ p(i,k) = 5\\ \frac{p(i,k)}{5}, \ p(i,k) < 5 \end{cases}$$
(9)

p(i,k) is the result of buyer *i*'s *k* successful transaction,  $p(i,k) \in [0,5]_{\circ}$ 

# 2.3 Seller trust calculation

Seller's reputation is based on the seller's historical behavior observation or evaluation of information derived from the seller's future behavior expectations. The reputation of the seller is calculated from historical transaction evaluation information obtained by the seller. In order to reduce the calculation time and storage load, this paper introduces a time window. First define a time window T, its length is setted according to the specific application of e-commerce platform. Time window T will be divided into a number of time periods from the initial trading time  $t_0$  to the current time of  $t_c$  , which are marked as  $T_1, T_2, T_3, \dots, T_n$  according to the distance from the current time, simply store the transaction record of the current time window  $T_n$ .

Suppose in the time period  $T_n$ , the seller successfully traded n times. The seller's current reputation value  $R_j^{(cur)}$  within the time period  $T_n$  may be expressed as shown in formula (10):

$$R_{j}^{(cur)} = \frac{\sum_{k=1}^{n} C_{k} \times F(k, j) \times V(k, j)}{\sum_{k=1}^{n} C_{k} \times F(k, j)}$$
(10)

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In it, V(k, j) is the evaluation obtained by the seller j after the k transaction,  $C_k$  is the buyer's credit rating in the k trading, F(k, j) is the familiarity that buyer to the seller operating type in the k trading. The number of times the buyer buys the same type of goods indicates the familiarity of the buyer k to the seller i 's merchandise category. If the system has l categories of goods, the seller's corresponding management matrix MS = [type1, type2, ..., typel], marking the type of seller's merchandise as 1, others set to 0. buyer's purchasing matrix The  $MB = [bn_1, bn_2, \dots, bn_l]$ , where  $bn_k$  represents the number of k type of goods purchased. The familiarity F(k, j) of buyer k to seller j is expressed as  $F(k, j) = MB \times MS^{T}$ .

Further, the accuracy and validity of sellers reputation calculations can be considered by synthesizing historical transaction records. This section will give an iterative calculation. Suppose the seller's reputation at  $TS_{n-1}$  is  $R_j^{n-1}$ , and the current seller's reputation  $R_j^n$  is calculated as shown in formula (11):

$$R_{j}^{n} = \chi R_{j}^{n-1} + (1 - \chi) R_{j}^{(cur)}$$
(11)

where ,  $\chi$  is the historical weight factor. Considering the influence of the time factor, the longer the current time, the smaller the weight of the current partial trust calculation, that is, the influence of the historical trust data in the partial trust calculation should be gradually weakened. At this time, the historical weight factor  $\chi$  can be calculated according to the formula (12):

$$\chi = \frac{\lambda}{1 + \lambda} \tag{12}$$

Let  $\lambda$  be the time attenuation factor. If  $\lambda = 1$ , then the historical data will not be weakened. The historical data has the same weight as the current trust data. If  $\lambda = 0$ , the influence of historical data is not considered at all, and  $0.7 < \lambda < 0.95$ .

 $R_j^n$  is the seller's reputation based on the evaluation of the neighbor nodes of j, and then revises the expectation to obtain the reputation according to the number of transactions and the total amount of the transaction. The reputation  $R_j$  of seller j is defined as shown in equation (13):

$$R_j = \phi(N, M_j) R_j^n \tag{13}$$

Where  $\phi(N, M_j)$  is the adjustment function, N is the total number of transactions of seller j, and  $M_j$  is the seller's cumulative sales amount. The more the total number of transactions and the total turnover, the closer the seller's reputation to the true value, take  $\phi(N, M_j) = e^{-1/NM_j}$ .

### 2.4 Business reputation calculation

Business reputation is the seller's reputation or expected to the seller's behavior, which is obtained through observations for seller's historical behavior or evaluation information. The historical transaction evaluation information the seller obtained is used to calculate the seller's reputation. In order to reduce the computing time and storage load, this paper introduces a time window. First define a time window T, according to the specific application of e-commerce platform to set its length. The time window T is used to divide the time period from the initial transaction time  $t_0$  to the current time  $t_c$  into a plurality of time segments, which are marked as  $T_1, T_2, T_3, \dots, T_n$  according to the distance from the current moment, and only store Transaction records in the current time window  $T_n$ .

Suppose in the time period  $T_n$ , the seller successfully traded n times. The seller's current reputation value  $R_j^{(cur)}$  within the time period  $T_n$  may be expressed as shown in formula (14):

$$R_j^{(cur)} = \frac{\sum_{k=1}^n C_k \times F(k, j) \times V(k, j)}{\sum_{k=1}^n C_k \times F(k, j)}$$
(14)

V(k, j) is the evaluation obtained by the seller jafter the k th transaction,  $C_k$  is the buyer's credit rating of the k transaction buyer, F(k, j) is the k th transaction buyer's familiarity with the seller's operation type. The number of times the buyer purchases the same type of commodity represents the familiarity of the buyer k with the type of seller j 's merchandise. If the system has lcategories of goods, the seller corresponds to the management matrix

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MS = [type1, type2, ..., typel], the seller of goods belonging to the type marked as 1, the other set to 0. The buyer's purchasing matrix  $MB = [bn_1, bn_2, ..., bn_l]$ , where the  $bn_k$ represents the number of k types of goods purchased. The familiarity F(k, j) of buyer k with seller j is denoted by  $F(k, j) = MB \times MS^T$ .

Further, synthesizing historical transaction records can be used to improve the accuracy and validity of sellers reputation calculations. This section will give an iterative calculation. Let  $TS_{n-1}$  time seller reputation as  $R_j^{n-1}$ , the current seller reputation  $R_j^n$  calculated as shown in formula (15):

$$R_{j}^{n} = \chi R_{j}^{n-1} + (1 - \chi) R_{j}^{(cur)}$$
(15)

In it,  $\mathcal{X}$  is a historical weighting factor. Considering the influence of the time factor, the longer the current time, the smaller the weight of the current partial trust calculation, that is, the influence of the historical trust data in the partial trust calculation should be gradually weakened. At this time, the historical weight factor  $\mathcal{X}$  can be calculated according to the formula (16) method:

$$\chi = \frac{\lambda}{1 + \lambda} \tag{16}$$

Let  $\lambda$  be the time attenuation factor. If  $\lambda=1$ , then the historical data will not be weakened, and the historical data will have the same weight as the current trust data; If  $\lambda=0$ , the influence of historical data is not considered at all, and it is usually desirable that  $0.7 < \lambda < 0.95$ .

 $R_j^n$  is based on the neighbor nodes of seller j to make an evaluation of the seller's reputation to calculate expectation of seller j, Then gain a reputation by correcting the expectations based on the number of transactions and the total amount of the transaction. The reputation  $R_j$  of seller j is defined as shown in equation (17):

$$R_{j} = \phi(N, M_{j}) R_{j}^{n} \tag{17}$$

In it,  $\phi(N, M_j)$  is the adjustment function, N is the total number of transactions by seller j,  $M_j$  is the seller's cumulative sales amount. The more the total number of trades and the total amount of transactions, the closer the seller reputation to the true value, take  $\phi(N, M_j) = e^{-1/NM_j}$ .

### 2.5 Product trust calculation

In the e-commerce environment, the trustworthiness of the product TP refers to the credibility of the product obtained by the consumer based on the evaluation of other buyers who have purchased the product. The trustworthiness of the goods is based on the recommendation income of its neighbor nodes (buyer nodes who have purchased the goods). This paper calculates the degree of product trust, taking into account the following factors:

1)The number of neighbor nodes. The more the number of neighbor nodes, the more accurate the product trust.

2)The product's neighbor node recommends the product.

3)Recommended trust of neighbor nodes.

Suppose that after time  $t_0$ , buyer *i* has purchased *n* products *j*.  $\forall k \in [1, n]$ , v(i, j, k) and s(i, j, k) respectively represent the *k* times buyers *i* evaluation of goods *j* and time factor. The degree of recommendation  $RD_{ij}$  of the buyer *i* to the commodity *j* is as shown in formula (18):

$$RD_{ij} = \sum_{k=1}^{n} s(i, j, k) \times v(i, j, k)$$

(18)

When the product recommendation is used to calculate the product trust, it needs to consider whether the last evaluation time calculated by the product recommendation is too far from the current calculation time. If it is too far, you need decay time to the degree of recommendation of goods. Let  $t = t_{\text{the last time of trade}}$ , the calculation of the evaluation  $v(j_l, j)$  of the goods j by the neighbor nodes  $j_l$  is as shown in formula (19):

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$$RD(j_{l}, j) = \begin{cases} RD_{j_{l}j}, t_{c} - t \leq \tau \\ (1 - s)RD_{j_{l}j}, t_{c} - t > \tau \end{cases}$$
(19)

In it  $\tau$  is the valid time window, letting  $t = t_c - t_0$ , the time attenuation factor *s* is calculated as shown in equation (20):

$$s = t / (t + \sum_{i=1}^{n} t_i)$$
 (20)

The Recommendation Credibility refers to the degree of trust consumers evaluate the information of other buyers, reflecting the conditional delivery of trust. Suppose that the buyer purchase matrix of i is  $MB_i = [a_1, a_1, \dots, a_l]$  and the purchase matrix of buyer k is  $MB_k = [b_1, b_1, ..., b_l]$ . If the purchase matrix of buyer k and buyer i more similar, the two tend of spending is also more similar. If the two had bought the same product and the greater the number of same goods, reflects both consumption habits increasingly similar. In this paper, we consider the similarity between two buyers' purchase matrix and the same number of goods to calculate the recommendation credibility of buyer k relative to buyer i. The recommended reliability  $RC_{ik}$  is calculated as shown in Equation (21):

$$RC_{ik} = (1 - e^{sim(i,k)}) \times sp \tag{21}$$

In it,

$$sim(i,k) = \sqrt{\sum_{j=1}^{l} (a_j - b_j)^2}$$

represents the purchasing experience similarity of two buyer nodes. And sp is the same number of goods.

To sum up, we give the formula TP for calculating the trust value of the commodity j, as shown in formula (22):

$$TP = \phi(N) \times \frac{\sum_{k=1}^{N} RC_{ik} \times RD(k, j)}{\sum_{k=1}^{N} RC_{ik}}$$
(22)

 $\phi(N)$  is the adjustment function , N is the number of neighbors of commodity j. The more the number of neighbor nodes, the closer the trust

value approach the true value of the product, taking  $\varphi(N) = e^{-1/N}$ .

### 2.6 Comprehensive trust calculation

The degree of trust T of buyer i on the seller j on the product p is use of weight factors and business trust and product trust to calculate. The definition of degree T of trust is shown in formula (23):

$$T = \omega_1 \cdot TS + \omega_2 \cdot TP \tag{23}$$

Among it,  $\omega_1$ ,  $\omega_2$  are weight, w1 indicates the importance of consumer trust to the business trust in this transaction, w2 indicates the importance of consumer trust to the product trust in this transaction. Let  $\omega_1 + \omega_2 = 1$ , among id  $0 \le \omega_1$ ,  $\omega_2 \le 1$ . This paper argues that the two reflect the trust value from different views and both have the same weight, taking  $\omega_1 = 0.5$ ,  $\omega_2 = 0.5$ .

When conducting small transactions, the transaction risk is low, you can properly increase the trust value to facilitate transactions to improve the seller's reputation. The trust value T calculated by the SPT model can be combined with the current transaction amount for risk control to make the model more flexible. The final integrated trust *Trust* is shown in equation (24):

$$Trust = \frac{F(amount) \times T}{5}$$
(24)

Amont it,

$$F(amount) = e^{\frac{\gamma - amount}{\gamma}}$$

is the risk control function .  $\gamma$  is the maximum amount of risk that the user can bear, *amount* is the current transaction amount. If *amount*  $\leq \gamma$ , then  $F(amount) \geq 1$ , the value of trust is increased relative to the previous value. Conversely, if *amount*  $> \gamma$ , that is, the transaction value exceeds the maximum amount that the user can bear, the trust value will be reduced and the transaction risk will be reduced.

# 3. SIMULATION EXPERIMENT AND ANALYSIS

This article simulates the real C2C ecommerce transaction process by use of MATLAB software to write trading platform. Experiment sets buyers and sellers user groups, and for each sellers

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to distribute high-quality or inferior goods. According to the quality of the seller's merchandise, the seller can be divided into honest service sellers, dishonest service sellers, random service sellers and oscillation service sellers. The buyers can be divided into credit evaluation buyers, random evaluation of buyers, the default evaluation buyers, exaggerated evaluation of buyers and slander evaluation buyers.

Suppose the product quality parameter is r, then the evaluation of the buy's evaluation to the seller is r, the random evaluation of the buyer to the seller takes a random integer between 1-5. Default rating buyer rated the seller as 5. Exaggerated evaluation of the exaggerated buyer to the seller is  $max\{r + exaggerator*(r-2.5), 5\}$ , exaggerator is an exaggerated factor. Slander evaluation of the slander buyer to the seller

is min(r, 5-r). In reality, as long as the buyer has no obvious malicious purchase behavior, the seller usually gives praise to the buyer. The experiment for the seller to the buyer's rating is set to 4 or 5. The main parameters of the experiment are shown in Table 1.

Table 1: The Main Parameters of The Simulation			
Experiment.			

	Ехретинени.	
parameters	description	initial value
sellerNumber	The total number of sellers	40
buyerNumber	The total number of buyers	1000
productNumber	The total number of goods	240
honestSellerRatin g	the proportion of honest service seller	25%
dishonestSellerRa ting	the proportion of dishonest service seller	25%
randomSellerRati ng	Random service seller ratio	25%
oscillationSellerR ating	Oscillation service seller ratio	25%
honestBuyerRatin g	Credit evaluation buyers ratio	80%
defaultBuyerRatin g	The default rating buyers ratio	5%
randomBuyerRati ng	Random evaluation of the proportion of buyers	5%
exaggerateBuyerR ating	the proportion of exaggerated evaluation buyers	5%
slanderousBuyerR	the proportion of	5%

ating	swear evaluation buyers	
Trade number	Total transactions	20000
t <sub>0</sub>	Trust calculates the initial time	0
r	Product quality	4
oscillation	Oscillation factor	4
exaggerator	Exaggerated factor	0.5
λ	Time attenuation factor	0.75

For the sake of discussion, random evaluation of buyers, the default evaluation buyers, exaggerated evaluation buyers and slander evaluation buyers are called malicious evaluation buyers. The proportion of malicious evaluation buyers reflects the degree of attack strength, the experiment defines the following four types of attacks: Mild attack, Moderate attack, Severe attack and Extreme attack. The proportion set of various malicious attack nodes Shown in Table 2.

 Table 2: The Main Parameters of The Simulation

 Experiment.

		-			
Atta ck type	The propor tion of the defaul t rating buyers	The propor tion of the rando m rating buyers	The propor tion of the exagg erate rating buyers	The propor tion of the slande r rating buyers	The proporti on of maliciou s nodes
Mild attac k	5%	5%	5%	5%	20%
Mod erate attac k	10%	10%	10%	10%	40%
Seve re attac k	15%	15%	15%	15%	60%
Extr eme attac k	20%	20%	20%	20%	80%

### 3.1 Direct trust analysis

When verifying the effectiveness of direct trust calculation, the experiment set all buyers to the evaluation buyer. When setting up the parameters, the proportion of the credit evaluation buyer is set to 100%, and the proportion of other

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malicious buyers is set to 0. The results of the experiment are shown in Figure 2. The direct trust of the sellers of good faith gradually rises and tends to be stable, and the direct trust degree of the dishonest service sellers is obviously lower than the other three sellers. The oscillating service seller and the random service seller show different trends, and show different trends according to their trading characteristics. The direct trust degree calculation method can distinguish the direct trust degree that evaluation of buyers directly to sellers of different quality of service, which shows that the calculation method is effective. When verifying the SPT model 's method of calculating the direct trustworthiness against the seller's large amount of integrity and fraud, the experiment set the seller to conduct several small good faith transactions to enhance trust and then conduct large amount of fraudulent transactions. The mean model (labeled as AVG) is compared with the SPT model. The experimental results are shown in Figure 3. The direct trust calculated by SPT model grows slowly when the seller deals in the early stages of small trustworthiness and increases to a higher value after many good faith transactions. It declined rapidly when sellers were massively fraudulent and declined significantly more than the increase in small-value, honest transactions. However, AVG calculated the direct trust to deal with large-scale fraud decreased less, did not play a penalty effect, and the ability of the SPT model to counter the large-scale monster fraud is significantly better than the AVG model.

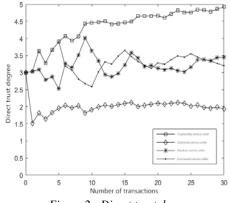
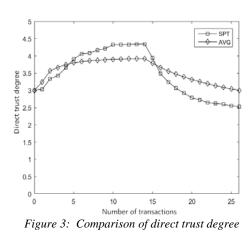


Figure 2: Direct trust degree



### 3.2 Buyer creditability analysis

The SPT model assigns the buyer's credit to the buyer to assess the credibility of the buyer's evaluation feedback. In addition, when the SPT model calculates the seller's reputation, the buyer's credit is regarded as the evaluation weight of the neighbor nodes. Therefore, the accuracy of the buyer's credit degree will affect the reputation of the seller to a great extent. This paper tests the effectiveness and aggressiveness of buyers of SPT model, and determines whether they can distinguish buyers of different evaluation types under different degrees of attack. The results of the experiment are shown in Figure 4. Figure 4 (a) is a mild attack, with a change in the buyer's credit degree of different types of buyers. The credit rating of buyers is on the rise and is far higher than other types of buyers. And the credit rating of buyers who defamed the Buyers was declining, obviously lower than the other types of buyers. The other three kinds of buyers also have different trends with the characteristics of their evaluation. The buyer's credit rating that the SPT model designed can clearly distinguish between different buyers and be effective. As we can see from Figure 4 (A-C), the buyer's credit degree designed by SPT can effectively deal with mild, moderate and severe attacks. With the increase of the attack intensity, the credit degree of the buyer is gradually reduced, but the decrease is small. And the overall buver's credit degree is higher than that of other types of buyers. And denigrating buyers of buyers' credit has been in a downward trend, clearly distinguished from other types of buyers. In Figure 4 (d), though malicious evaluation is the mainstream evaluation, malicious evaluation buyers can not hype through cooperative way to enhance the reputation of malicious sellers. It is further explained that the calculation of buyer's credit degree has good anti attack.

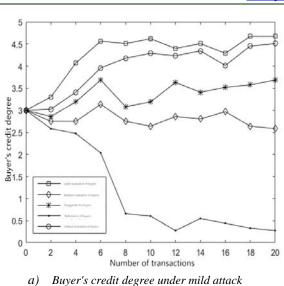
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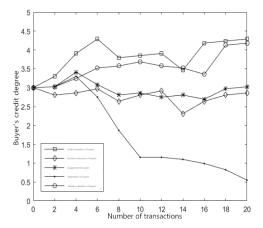
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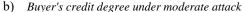
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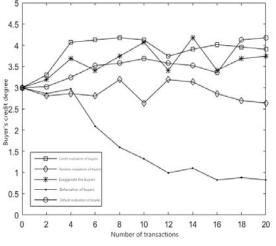


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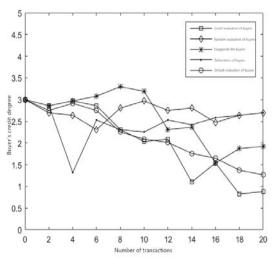








c) Buyer's credit degree under severe attack



d) Buyer's credit degree under extreme attack Figure 4: Buyer's credit degree model to respond to attack ability

### 3.3 Seller reputation calculation and analysis

The SPT model assigns a seller reputation to each seller, and the seller's reputation indicates the quality of service provided by the seller. This article verifies the effectiveness and offensiveness of the sellers' reputation. The experimental results are shown in Figure 5. With a mild attack, as the deal progressed, Integrity Service sellers' reputation were constantly on rising as they continued to provide integrity services; However, the reputation of the dishonest service node is declining due to continuous provision of dishonest service; The reputation of sellers of oscillating service nodes shows a certain volatility, which is related to the setting of oscillation factor; The reputation of the seller of a stochastic service node is related to the probability of providing honest service, the greater the probability of providing honest service, the higher its reputation. The SPT model can distinguish sellers' reputation of different types of sellers and the calculation of sellers' reputation is valid.

The experimental results from Figure 5 (ac) can also be drawn: The reputation of the seller calculated by the SPT model has good resistance to attack. Under mild, moderate and severe attacks, the seller's reputation can correctly identify the seller's service type. In addition, the different intensity attacks on sellers reputation is not obvious, which also confirms the validity of buyer credit. Under the limit attack, as shown in Figure 5 (d), all sellers have low reputations. Although the trustworthy service sellers' reputation becomes lower, but the reputation of other malicious sellers as a whole is also reduced.

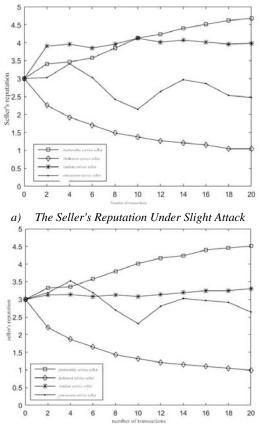
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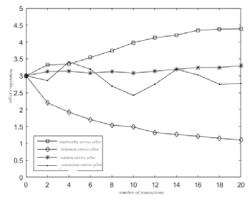
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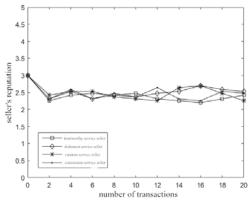
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b) The Seller's Reputation Under Moderate Attack



c) The Seller's Reputation Under Severe Attack



d) The Sellers' Reputation Under The Ultimate Attack Figure 5: The Reputation of The Seller Under Different Attacks

### 3.4 Comparative Experiment

If the buyer wants to trade with the seller, use the trust model to predict whether the seller provides honest service. If the actual situation is consistent with the forecast result, the forecast is considered as successful. We define the ratio of the number of correct predictions to the total number of predictions as the accuracy of the model.

This paper selects AVG, RTM and SPT model accuracy comparative experiments, AVG is the average model and it is the current mainstream C2C e-commerce trust model; RTM is a trust model proposed in literature[10], considering a more complete trust factor and it have a higher quality model. Experimental results shown in Figure 6, with the proportion of the malicious evaluation buyers increased, the accuracy of the three models showed a downward trend. The overall accuracy of the SPT model is significantly higher than the other two trust models. When the malicious evaluation node is 60%, the SPT model still has higher accuracy than the AVG and RTM models. © 2005 – ongoing JATIT & LLS

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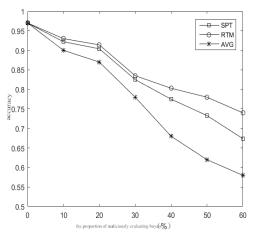


Figure 6: Comparison of The Accuracy of Different Models

The SPT model uses a time window to calculate the sellers' reputation and only needs to calculate the transaction records in the current time window, which greatly reduces the computational workload. This article compares the SPT, AVG and RTM three models' running time, the results shown in Figure 7. The SPT model time is higher than the AVG model that have simple calculation, but the difference is small. Compared with the RTM, the SPT model's time is still less than the RTM model in the case of higher accuracy than the RTM model. Experiments show that the SPT model has higher computational efficiency.

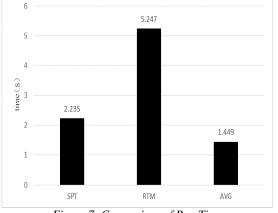


Figure 7: Comparison of Run Time

### 4. CONCLUSION

The SPT trust model proposed in this paper improves the reputation of sellers based on the existing trust models. The SPT model added to the system default praise and the number of transactions failed to improve the accuracy of direct trust. The SPT model calculates the seller's reputation and computes the trustworthiness of the goods. The simulation results show that the model can accurately reflect the node trust and reduce the time cost, to a certain extent, improve the resistance to attack. However, due to the lack of researches on e-commerce trust model at home and abroad, the complexity of the network and the abstraction of trust, the model still needs to be improved continuously. In the follow-up study, we should focus on the improvement of the model and the factors of network complexity, so as to improve the practical value of the model.

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